



Scottish Canals  
Canal House  
1 Applecross Street  
Glasgow  
G4 9SP

21 July 2016

Dear Sir/ Madam,

### **Scottish Canals Pricing Review**

Gerald Eve and Bilfinger GVA are pleased to present our Scottish Canals Pricing Review report.

Following customer feedback, Scottish Canals appointed us to carry out an independent review of Scottish Canals' current leisure and residential moorings.

The core purpose was to review the market and help to identify prices that are right for each canal as well as a methodology for future price reviews. We have also reviewed the cost of Scottish Canals' transit and navigation licences, identifying prices and a methodology that we believe are appropriate in each market. Full details of the work that we carried out and a background to the review can be found in the Introduction section (Section 1) of the report.

Gerald Eve and Bilfinger GVA have now finished all work on the assignment and our appointment with Scottish Canals has now concluded as of Thursday 21st July 2016. Our draft report and its findings will now be used and shared by Scottish Canals in their consultations with customers during summer 2016.

We hope that our report provides a clear method for setting prices on the Scottish Canals network moving forward.

Yours sincerely

A handwritten signature in blue ink that reads 'Martin Forbes'.

Martin Forbes  
Partner, Gerald Eve LLP

A handwritten signature in blue ink that reads 'Ian Derrick'.

Ian Derrick  
Senior Consultant, Bilfinger GVA